

WHY I CHOSE / RODENT MONITORING

24/7 Rodent Monitoring

Northwest Exterminating's staff now has time for purposeful service visits after integrating Skyhawk's Trapmate system.

Every time a remote rodent trap is triggered on a site, Northwest Exterminating receives a real-time push notification. “No more checking empty traps,” says Curt Lockhart, the company’s QA technical field trainer and inspector. “With Skyhawk Trapmate installed, every visit is a *removal* not a *trap check*, and the result is an efficient solution to customers’ problems.”

Rather than sending team members into the field to perform the rote task of checking every single rodent trap, the company wins back this time for proactive services while offering customers around-the-clock eyes.

“I tell customers, ‘We are with you 24/7. We will know when these traps go off, and we’ll be there to remove the catch,’” he says. “There’s huge value in eliminating odor from a trap that snapped last week.”

Plus, even with weekly trap checks, how many other rodents might the company have captured if full traps were emptied the same day, freeing up a trap? “This has been just one of the many benefits of using Skyhawk Trapmate traps,” he says.

Cost-Effective Rodent Control

The labor hours and windshield time involved in unnecessary trips to check traps vs. trips with a purpose pays dividends. “When you calculate this time and money, the return on investment in Trapmate remote monitoring happens in no time,” he says.

This frees up resources for managing more sites that require rodent monitoring, and it’s a QA bonus for audited facilities that can provide real-time rodent activity reports

for inspections and track the progress of their rodent and pest control programs.

“We can focus on more critical tasks, expand our business and improve operations by providing innovative, best-in-class rodent monitoring,” Lockhart says.

Easy to Install and Intuitive

Simple setup involves attaching remote monitoring devices to traps or bait stations. A user-friendly interface integrates seamlessly into existing workflow software.

“Our team members are always learning something new, and every one of our teammates have been excited about this technology,” Lockhart says.

Lockhart likes to provide on-site education for staff if possible, and twice Trapmate offered this opportunity. “They have excellent support, and I can’t stress that enough,” he says, adding that he felt “wowed” after extra effort to ensure the system integrated smoothly with overall business operations.

Northwest Exterminating has been operating in the Atlanta area since 1951. Adopting innovations like Trapmate helps Lockhart’s team tell customers concerned about rodents this: “We’re with you 24/7.” ●



Curt Lockhart

About Skyhawk Trapmate

Skyhawk Trapmate, leaders in remote monitoring, offer cutting-edge solutions built specifically for pest and wildlife control professionals. Their self-powered, IoT-enabled hubs and sensors detect trap activity in real time — without relying on Wi-Fi or external power. By reducing the need for routine trap checks, Trapmate helps save time, cut costs, and enable faster, more effective responses to pest activity.

Engineered for durability and simplicity, Trapmate devices are ideal for residential, commercial, urban and wildlife environments. With their enterprise dashboard and mobile app, technicians gain a clear, centralized view of trap activity across all sites — streamlining operations and improving field efficiency.

Trusted by professionals in the field, Trapmate delivers the reliability, precision, and results PCOs need to succeed. And with support from a knowledgeable and experienced team, they are available to help every step of the way.

Contact

www.Trapmate.AI

